

COLLEGE OF WILLIAM AND MARY  
 FY2005-2006 AUXILIARY ENTERPRISE  
OPERATING BUDGETS

The distinguishing characteristic of Auxiliary Enterprises is that they exist to furnish goods/facilities and services to students, faculty, or staff and charge a fee that is directly related to, although not necessarily equal to, the cost of the service. Activities or programs are placed in this category based on the nature of the service being provided and the client served.

An institution's auxiliary enterprise activities in total, and intercollegiate athletics specifically, are expected to be "self-supporting", including direct and indirect costs. Cash balances are expected to be established and maintained in order to provide an operating reserve as well as support for future capital investment.

Operating budgets for College Auxiliary Enterprises in FY2005-2006 include the following:

Student Food Service	Vending Program
Student Residences	Concert Series
Student Health and Counseling	Recreation Center/Sports
Student Unions	Orientation
William and Mary Hall	William Small Physics Laboratory
Campus Parking	Radio System Rental
Student Bus Service	Bookstore
General Auxiliary Services	Ash Lawn - Highland
Telecommunications/Networking	Intercollegiate Athletics
Conference Services	Elderhostel
PC Maintenance	Copy Center
Licensing	Tennis Center
I.D. Program	

Auxiliary Enterprise revenue for fiscal year 2005-2006 totals approximately \$58.2 million, an increase of 5.0% above current year levels, supported primarily by increases in student fees designated to specific activities. Expenditures are expected to increase by 5.2% to \$57.7 million, driven primarily by expected increases in salaries and fringe benefits for staff, debt service on new or newly renovated facilities, and incremental investment in selected programs. As a result, the expected contribution to cash reserves in fiscal year 2005-2006 is approximately \$500,000.

The budgets shown on Pages 2-4 have been approved by the administration of the College and are recommended for approval by the Board of Visitors. Fees sufficient to fund these operations are recommended for approval in the tuition and fee schedule for FY2005-2006.

BE IT RESOLVED, That the Board of Visitors of the College of William and Mary in Virginia approves the FY2005-2006 Operating Budgets for Auxiliary Enterprises, as shown on the attached schedule.

Board of Visitors

Resolution 41

April 21-22, 2005

Page 2 of 4

FY2005-2006 AUXILIARY ENTERPRISE  
OPERATING BUDGETS

	<u>FY2004-2005 Estimated</u>	<u>FY2005-2006 Proposed Budget</u>
<u>State Auxiliary Enterprises</u>		
<u>REVENUES</u>		
Student Food Service	\$ 9,480,928	\$10,251,216
Student Residences	15,640,950	16,583,000
Student Health and Counseling	2,635,900	2,813,200
Student Unions	2,066,200	2,178,400
William and Mary Hall	1,418,601	1,473,000
Campus Parking	1,022,000	1,158,325
Student Bus Service	353,600	353,600
General Auxiliary Services	754,200	754,200
Telecommunications/Networking	3,465,670	3,455,670
Conference Services	999,163	1,124,798
PC Maintenance	387,200	411,600
Licensing	120,000	120,000
I.D. Program	118,370	156,555
Vending Program	57,748	56,532
Cultural Activities	129,200	129,200
Recreation Center/Sports	985,895	1,048,200
Orientation	127,073	126,990
William Small Physics Laboratory	25,000	25,000
Radio System Rental	40,000	40,000
<b>TOTAL REVENUES</b>	<b>\$39,827,698</b>	<b>\$42,259,486</b>

EXPENDITURES

Student Food Service	\$ 9,034,449	\$ 9,762,681
Student Residences	15,850,720	16,945,655

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	<u>FY2004-2005 Estimated</u>	<u>FY2005-2006 Proposed Budget</u>
<u>Expenditures - continued</u>		
Student Health and Counseling	2,625,559	2,813,200
Student Unions	2,121,539	2,178,400
William and Mary Hall	1,564,460	1,595,496
Campus Parking	861,145	1,158,325
Student Bus Service	287,399	311,611
General Auxiliary Services	678,791	580,798
Telecommunications/Networking	3,348,923	3,346,394
Conference Services	933,937	1,018,277
PC Maintenance	386,771	411,600
Licensing	5,325	8,100
I.D. Program	120,244	140,915
Vending Program	20,057	20,650
Cultural Activities	129,200	129,200
Recreation Center/Sports	985,895	1,048,200
Orientation	119,735	125,739
William Small Physics Laboratory	75,000	80,000
Radio System Rental	40,000	40,000
 TOTAL EXPENDITURES	 \$39,189,149	 \$41,715,241
 State Auxiliary Enterprises Unexpended Balance	 \$ 638,549	 \$ 544,245

Board of Visitors

Resolution 41

April 21-22, 2005

Page 4 of 4

FY2005-2006 AUXILIARY ENTERPRISE  
OPERATING BUDGETS

	<u>FY2004-2005 Estimated</u>	<u>FY2005-2006 Proposed Budget</u>
<u>Local Auxiliary Enterprises</u>		
<u>REVENUES</u>		
College Bookstore	\$ 734,177	\$ 681,677
Ash Lawn-Highland	1,033,380	1,005,460
Intercollegiate Athletics	12,281,539	12,649,043
Elderhostel	666,072	711,229
Copy Center	600,633	587,653
Tennis Center	334,675	341,900
 TOTAL REVENUES	 \$15,650,476	 \$15,976,962
 <u>EXPENDITURES</u>		
College Bookstore	\$ 721,565	\$ 669,065
Ashlawn/Highland	1,032,430	1,005,450
Intercollegiate Athletics	12,269,173	12,649,043
Elderhostel	650,018	694,867
Copy Center	600,633	587,653
Tennis Center	425,712	418,325
 TOTAL EXPENDITURES	 \$15,699,531	 \$16,024,403
 Local Auxiliary Enterprises Unexpended Balance	 \$ (49,055)	 \$ (47,441)
 TOTAL AUXILIARY ENTERPRISES UNEXPENDED BALANCE	 \$ 589,494	 \$ 496,804